### Survey Findings\_Greece By AKNOW

Deliverable: IO1-A1

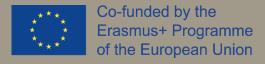
# SneilVille



26.04.2021

**AKNOW** 

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#### **REVISION HISTORY**

Version	Date	Author	Description	Action	Pages
1.0	26/04/2021	AKNOW	Creation	С	9

(\*) Action: C = Creation, I = Insert, U = Update, R = Replace, D = Delete

#### REFERENCED DOCUMENTS

ID	Reference	Title
1	2020-1-UK01-KA204-079017	SnailVille Proposal
2		

#### **APPLICABLE DOCUMENTS**

ID	Reference	Title
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#### Introduction

#### 1.1 Survey context

The present report depicts the findings of the survey that was conducted in Greece by AKNOW, in April 2021. The survey was conducted in all STEM4CLIM8 project partners.

Following the desk research that was conducted and having established the existing situation in each partner country, partners carried out an online survey, so as to explore and prioritise the training needs that are addressed by the project.

Adults already active in snail farming or looking to engage with snail farming and agro-industrial trainers were directly involved in the online survey, by responding to a questionnaire.

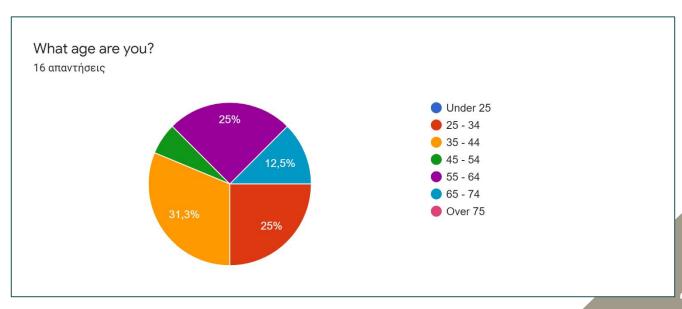
A short report is produced hereby with the survey findings and the main conclusions, upon which the SnailVille training programme and Game will be developed to bridge the existing gaps.

#### The Results

The form was disseminated to people representing the target group of the project in Greece. The current findings come from the research conducted by AKNOW. The current analysis concerns 16 completed questionnaires. The results are analysed further below as per question mentioned in the questionnaire.

#### 2.1 What age are you?

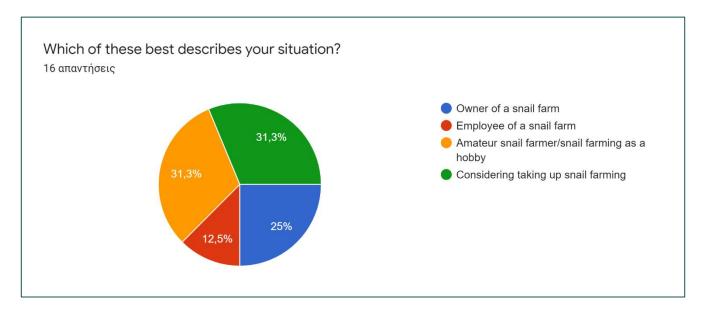
The majority of respondents (31%) belong to the 35-44 age group, while an equal share of 25% belong to the 25-34- and 55-64-years old age groups. The 45-54 and 65-74 age groups were underrepresented.





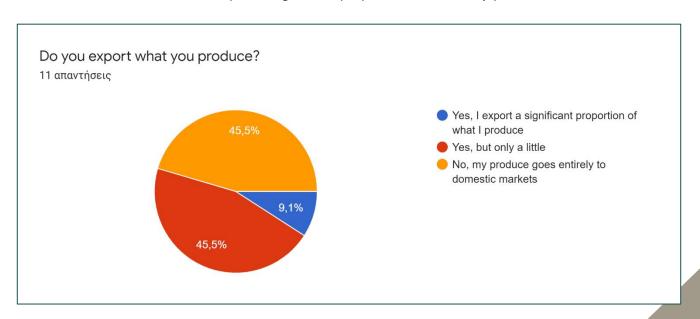
#### 2.2 Which of these best describes your situation?

The majority of the respondents identify themselves either as 'Amateur snail farmers' or 'considering taking up snail farming'. A 25% stated they own a snail farm, and a12,5% work for a snail farm as employees.



#### 2.3 Exporting - Do you export what you produce?

Not all respondents provided an answer on this question. Of those who did (69% of total), an equal of 45.5% either 'export but only a little of their produce', or 'their produce goes entirely to domestic markets'. A small share of 9% export a significant proportion of what they produce.

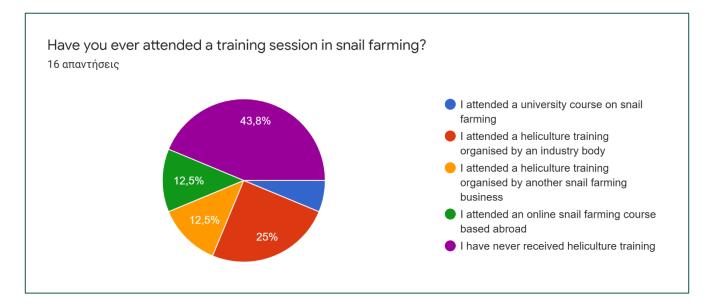




### 2.4 Snail Farming Information - Have you ever attended a training session in snail farming?

Seven (7) out of 16 respondents have never received heliculture training, while eight (8) out of 16 have received some sort of training:

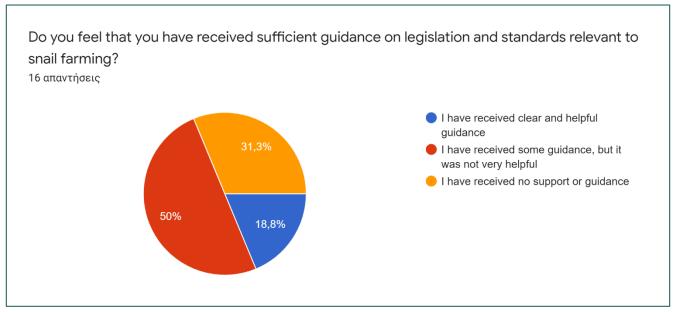
- Four (4) have attended heliculture training organized by an industry body
- Two (2) have attended heliculture training organized by another snail farming business
- Two (2) have attended an online snail farming course based abroad, while
- Only one (1) has attended a university course on snail farming.



### 2.5 Snail Farming Information - Do you feel that you have received sufficient guidance on legislation and standards relevant to snail farming?

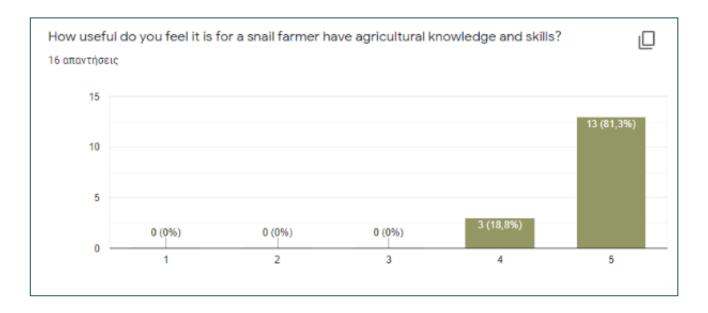
Half of the respondents have received some guidance, but they do not consider it helpful, while 31% have no received no support or guidance at all, and only a 19% stated that they have received clear and helpful guidance.





### 2.6 Snail Farming Information - How useful do you feel it is for a snail farmer have agricultural knowledge and skills?

All respondents acknowledged for a snail farmer to have agricultural knowledge and skills as useful or very useful.



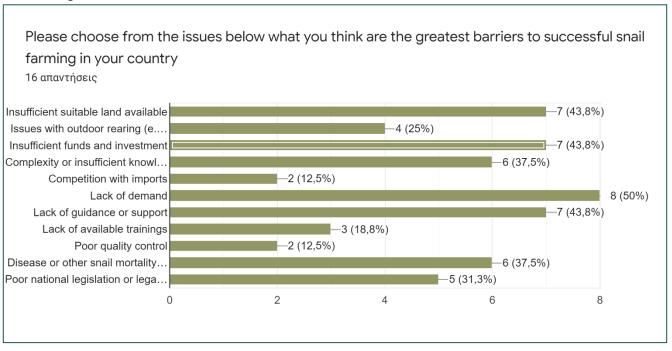
## 2.7 Snail Farming Information - Please choose from the issues below what you think are the greatest barriers to successful snail farming in your country

'Lack of demand' scored as the greatest barrier to successful snail farming in Greece, in the present sample of 16 respondents. 'Insufficient suitable land available', 'Insufficient funds and investment' and 'Lack of guidance and support' scored equally high following next. 'Competition with imports'



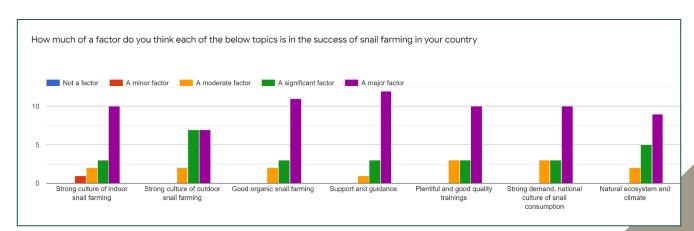


and 'Poor quality control' seemed to be non-significant factors in defining the success of snail farming in Greece.



## 2.8 Snail Farming Information - How much of a factor do you think each of the below topics is in the success of snail farming in your country

Of all factors stated, 'Support and guidance' was picked by most respondents as a major factor in the success of snail farming in Greece, following by 'Good organic snail farming'. The factor that was judged as the least major factor was 'Strong culture of outdoor snail farming', however it is this factor that scored high when counting both significant (value 4) and major (value 5) together. Same for 'Natural ecosystem and climate, which scored higher than all in combined statements of value 4 and value 5.

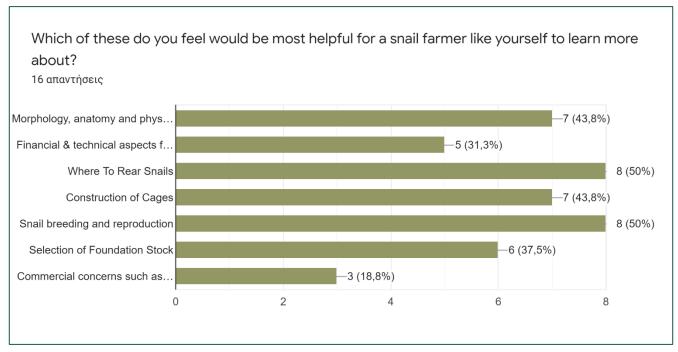






### 2.9 Snail Farming Information - Which of these do you feel would be most helpful for a snail farmer like yourself to learn more about?

Respondents seem to be needing information and guidance on 'Where to rear snails' and on 'Snail breeding and reproduction', whereas topics such as 'Morphology, anatomy and physiology of land snails' and 'Construction of cages' seem to follow short. Of all topics listed, 'Commercial concerns such as marketing and promotion' do not seem to be among the greatest concerns of Greek snails' farmers/amateurs.



#### 3. Conclusions

In this rather limited sample of Greek respondents, it is clear that most have not received training at all, or have received limited training and guidance, which they do not find helpful. In addition, all respondents believe that the acquiring of agricultural knowledge and skills is very important for the snail farmer. When it comes to barriers, lack of demand comes first proving the low perception of snail farming in Greece. Farming site, insufficient funds and lack of guidance seem to be the greatest concerns for snail farmers or farmers to be. Last, in line with the above, they feel technical information (about the selected site and the construction of cages), as well as scientific information (on anatomy, physiology and reproduction of land snails) are the most helpful for a snail farmer.